

## LEDBURY TOWN COUNCIL

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18 January 2022

Councillors Bradford, Chowns (Chair), Eakin, Knight, Manns (ex-officio), TO: Morris, Sinclair and Whattler

Dear Member

Please find attached the items listed as "To Follow" on the agenda papers despatched to you last week in respect of a meeting of the Environment & Leisure Committee which will be held in the Burgage Hall, Church Lane, Ledbury on Thursday, 20 January 2022 at 7.00 pm for the purpose of transacting the business set out below.

Yours faithfully

Angela Price

Clerk

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## AGENDA

Recreational Ground – Childrens' Play Area 10.

(Pages 1046 - 1089)

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## LEDBURY TOWN COUNCIL

ENVIRONMENT & LEISURE COMMITTEE	20 JANUARY 2022	ITEM NO. 10
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Report prepared by Julia Lawrence, Deputy Town Clerk

## RECREATIONAL GROUND - CHILDRENS' PLAY AREA

## **Purpose of Report**

The purpose of this report is to provide Members of the Environment & Leisure Committee with information relating to the equipment within the play area at the recreational ground with a view to either changing some items of equipment and/or carrying out remedial works.

## **Detailed Information**

The Committee will be aware that the Deputy Clerk has been meeting with various companies who specialise in play area equipment to put forward their recommendations for replacement play equipment and/or repairs/remedial works to improve the current wet pour surfaces. The Committee should note that this relates only to the fenced off play area and the oak framed tyre swing and not the wooden play structure at the other end of the recreational ground.

Having spent many hours at the recreational ground not only discussing the various options with the companies, it is interesting to note that all companies recognised that some of the equipment was no longer fit for purpose. Please refer to Appendix 1 as this is a photo of the current play equipment and the number shown below for each play equipment will be used as a guide to distinguish between the different pieces of play equipment throughout this report.

- 1 Toddler multi play unit for young children
- 2 Infant cradle seat swings
- Swings 2 flat and 2 inclusive seats (for use by children with disability/mobility needs)
- 4 Junior climbing frame
- 5 Round dome climbing frame
- 6 Wheelchair accessible roundabout
- 7 Zipwire
- 8 Spiral slide unit
- 9 Swingalong (aka horizontal ladder)
- 10 3 Seat bouncy seesaw
- 11 2 Seat Seesaw
- 12 Hex swings
- Oak framed tyre swing (outside play area)

Looking at each piece of equipment on its own merits (using the same numbering as above):

- Toddler multi-play unit this piece of equipment for young children has always been in use, does not need changing/repairing. The surface is also fit for purpose. However, companies have suggested adding tactile/sensory play panels.
- Infant cradle seat swings again are used frequently and it was considered that there is no need to change this piece of play equipment.
- Swings which are both normal and flat style seats, which are also used regularly and there is no need to change albeit recently before Christmas one of the flat seats had been vandalised and needs to be repaired. (For safety reasons, the seat has been completely removed until it can be repaired).
- Junior climbing frame This is a relatively new piece of equipment so no issues here although the wet pour surrounding the equipment is in need of some remedial works.
- Round dome climbing frame This piece of equipment is used, is adequate for its needs. The play bark needs topping up.
- Wheelchair accessible roundabout It is interesting to note that on all the occasions when visiting the play area, it has been noted that the inclusive roundabout has never been used by any child/young person with a disability/mobility. Some of the wet pour needs attention.
- Zipwire this is always being used. The seat has been adjusted, probably by members of the public, as it is too low, and someone has put a knot in the wire to raise the height of the seat. Due to the cable being knotted to raise the height of the seat, some of the wire underneath is showing and some of the companies recommended putting Gorilla tape over the cable where the wire was exposed, advising that this would be sufficient to make it safe for use. The grass matting needs some attention.
- 8 Spiral slide unit Again, a relatively new piece of equipment that is used. Wet pour needs some attention.
- 9 Horizontal Ladder unit Again, a relatively new piece of equipment that is used. Wet pour needs some attention.
- 3 seat bouncy seesaw This piece of equipment is rarely used and when it is used, children do not spend much time on it. There is nothing to stimulate them and encourage them to want to stay on it. Wet pour needs attention.
- 2 seat seesaw This is not fit for purpose and does not work the seats are too high, even when used by an adult who also experienced problems climbing on to the seat! The wet pour is poor.
- Hex swings These are seldom used however the feedback from members of the public is that these swings are well used in the summer months. The current bark surface needs attention.
- Oak framed tyre swing this is located outside of the designated play area and is located between the outdoor gym equipment and the wooden play equipment. The tyre has already been removed from this piece of equipment, due to concerns over cracks in the main structure.

An observation put forward by all the companies was that they felt the play area only really attracted children up to the age of 10 whereas they thought that further stimulation was needed to attract slightly older children and therefore you will see that

the companies have included slightly more stimulating equipment to attract the older children to the play area. For this reason, all companies have focused on replacing three pieces of play equipment, the 2 seat see-saw, the 3 seat bouncy seats and/or the hex swings, together with making repairs to the wet pour/bark surfaces. The Committee are also asked to note that emphasis has been made on introducing another piece of inclusive equipment in place of a piece of equipment which is not considered suitable.

As noted at the November 2021 Committee meeting, the companies asked to quote have not been advised of any budgets and therefore their proposals may need to be modified to fit the budget. Tanking this into account the Committee need to take into consideration that their proposals are open to change. It is also likely that some or, all of the companies may wish to sub-contract out any of their wet pour resurfacing or fencing work.

In order for the Committee to consider the companies, detailed background information on each company is provided below, which should be taken into consideration when selecting a company to undertake the work on behalf of Ledbury Town Council.

## Company 1

This company, started 50 years ago, is a world leader in play and exercise solutions, supporting the development of physical activity, learning and social inclusion during all ages and for all abilities and has many accreditations and awards to support this. The company has several green certificates, including ISO9001 Quality Management, ISO 14001 Environmental Management, OHAS 18001 Health and Safety Management, a new green concept, "EcoCore material" using 100% recycled material and supported by a lifetime warranty.

The company has £10M Public Liability insurance, £5M Professional Indemnity Insurance and £10M Employers Liability insurance.

The company has a comprehensive management process in place. Their installation teams are trained in their responsibilities under CDM, all sites are risk assessed by their Contracts Manager before construction begins and all works are supported by a method statement and construction phase Health & Safety Plan.

The company has enhanced their warranties and guarantees over and above what is stated on product data sheets. For example:

- There are lifetime guarantees on hot-dip galvanised structural parts (i.e. steel poles, cross beams, floor frames), stainless steel hardware and EcoCore and other high density polyethylene panels. The company's lifetime warranty is in effect for the lifetime of the product until the product is uninstalled and/or taken out of use.
- 15 years warranty on Robinia wood parts, high pressure laminate parts and aluminium parts.
- 10 years warranty on items such as painted top layer of galvanised metal posts and parts, solid plastic parts, rope and net constructions.
- 5 years warranty on items such as resin-coated plywood parts, springs and ball bearing assembles, concrete elements and graphic print on transparent PC panels.
- 2 years warranty on items such as movable plastics and metal parts, rubber membranes.

All equipment manufactured is to ISO 14002 requirements and is independently certified by TUV to comply with BS EN 1176 and safety surfacing to BS EN 1177. This is backed up with lifetime warranties on much on their equipment.

All installations have a 12-month defect liability period from date of handover. Any snagging issues that have been identified and agreed at completion will be addressed by the contract manager within 10 working days, by bringing back their sub-contractors to site until all parties are satisfied with the quality of workmanship that is required to meet the specification.

The company offers a spare parts service and standard consumable spare parts are usually available for delivery between 5 and 10 works days. Should a product be withdrawn, spare parts will still be available for ten years after cessation of

manufacturer. The Committee should note that there are currently no plans to withdraw any of the products included within this company's tender submission.

It is important to note that this company has presented its tender in phases, and it may be that the Committee may wish to consider certain elements of both phases in the 2022/23 and then considering other items for change and/or improvement potentially in the next financial year 2023/24. For this reason, I have included costs for all the equipment in the summary of costs schedule. Please note that the numbering below relates to the existing piece of equipment as stated above.

- 1 Retain toddler multi-play unit but add tactile/sensory play panels around the
- 10 Replace the 3 seat bouncy seesaw with a Tipi Carousel, an inclusive and dynamic roundabout.
- 11 Replace the 2 seat seesaw with The Multi Seesaw, which can accommodate up to 8 users, with back support for disabled users
- Replace the Hex swings for The Explorer Dome, which increases user capability.
- Replace the oak framed tyre swing with a Cocowave Pendulum swing.

Illustrations of the equipment before and after are attached at Appendix 2

The costs to replace the above mentioned equipment is as follows:

10	Cost of equipment - Tipi Carousel with top brace Installation Removal of existing equipment and disposal New surface	£2,680.00 £486.00 £211.64 £1,550.15
11	Cost of equipment – Multi seesaw Installation Removal of existing equipment and disposal New surface	£4,050.00 £495.00 £211.64 £1,550.15
12	Cost of equipment – Explorer Dome Installation Removal of existing equipment and disposal	£38,730.00 £6,200.00 £529.11
13	Cost of equipment – Cocowave Pendulum swing Installation Removal of existing equipment and disposal New surface – EcoSmart grass matting	£8,800.00 £1,266.00 £211.64 £1,506.85
4	Supply and install black wet pour for existing Junior Multiplay unit (4) Trench edge for wet pour, excluding backfill	£4,901.60 £868.38
	Other costs – Groundworks: Hard dig to remove concrete pads x 5 Dig out and remove rubber surface on top of	£328.20

	£74,450.72
Less project discount	£85,302.74 £10,852.00
Other – Freight Other – Inspection RPII Post Installation	£5,269.76 £421.43
Other costs – Site Prelims: Heras Security Fencing 165m for 2 weeks, Storage Container, skips, offloading and site Welfare	£4,738.93
Concrete pads	£296.25

**Grand total for Company 1 is £74,450.72 excluding VAT**. Please note that should the Committee decide to select this company but decide not to accept all four items of new equipment, then the discount shown above will be proportionate.

## Company 2

This company was established in 1989 and has 7 subsidiaries and 50+ distributors, having installed 95,000 play areas worldwide and the third largest play manufacturer in Europe. The company has been established in the UK since 2002, with over 200 years of experience in the UK office. It is also a preferred partner for local authorities, schools, architects and landscape designers.

The company is recognised for its many accreditations and awards including ISO 9001:2015 Quality Management, ISO 14001:2006 Standard Environmental Management, PEFC Certification in 2015 which covers the entire supply chain of the wood used in all their products, CHAS (Contractors Health & Safety Assessment) and Constructionline Approved. All their products are checked and tested by an independent laboratory, TUV, which issues a Certificate of Conformity with European Standards EN 1176. Their playgrounds also meet safety standard EN 1177 "Impact Attenuating Surfacing" and EN 1176-7 on playground equipment and surfacing.

Like the other companies, they have comprehensive warranties in place as follows:

- 25 years structure failure relating to panels, posts/supporting structures and stainless steel tubes.
- 10 years for metal components (excluding springs, moving or mechanical parts), high density plastics, timber posts, non-slip plywood and compact laminate panels.
- 5 years for springs/mechanical systems, moulded or rotational moulded plastic parts (excluding moving parts), metal crimps and rope assemblies.
- 2 years for any defect or manufacturing fault of component parts.

In summary, company 2 is recommending the following changes, again noting that the numbering below relates to the existing piece of equipment as stated above. This company makes no reference to changing the hex swings (12).

- 10 Replace 3 seat seesaw with a larger Car Springer. The Car quoted is wheelchair accessible (£13,500) whereas a Car without wheelchair accessibility is £10,000.
- 11 Replace 2 seat seesaw with an alternative seesaw.
- 13 Replace oak framed tyre swing with a pendulum swing frame.

This company will also focus on repairing existing surfaces to play items, numbers 2, 3, 4 and 6.

Illustrations of the equipment before and after are attached at Appendix 3.

The costs to replace the above mentioned equipment is as follows:

10	Cost of equipment	Car 1 (Basic), or Car 2 (Wheelchair accessible)	£7,200.00 £10,600.00
	Installation	Car 1, or Car 2	£1,000.00 £1,200.00
	Removal of existing New surface – wet p	equipment	£200.00 £1,800.00
11	Cost of equipment Installation	New See saw	£2,800.00 £200.00
	Removal of existing New surface – wet p		£150.00 £1,400.00
13	Cost of equipment Installation	Pendulum Swing Frame	£8,000.00 £1,000.00
	Removal of existing New surface – grass	• •	£400.00 £2,500.00
2/3/4		face, add extra stone base to surface existing surfaces.	
	Remove existing Add new surface x 3	(estimated)	£3,000.00 £12,000.00
6	Pad, 1m thick diame	t – add in a coloured wear ter around the side of the	
	Roundabout, where	users run	£1,000.00
			£46,250.00

**Grand total for Company 2** working on the basis that the Car Springer with wheelchair accessibility is selected is £46,250.00 excluding VAT.

## Company 3

This company is proud to hold several accreditations including CHAS Certificate of Accreditation demonstrating compliance with CHAS standards in line with SSIP Core Criteria and UK Legislation and has been awarded accreditation to the requirements of the CDM Regulations 2015, Member of the API (Association of Play Industries), registered member of Made in Britain and holds ISO 9001:2015 DAS Certification for Quality Management Systems. Their entire product range is fully compliant with BS EN 1176.

This company provides guarantees for the time periods detailed below, against faulty materials or workmanship resulting in product failure, providing that the equipment has been fully maintained, and not willfully damaged or vandalised (by others) during transportation, installation or use, or as a result of fair wear and tear.

- Steel guaranteed for a period of 30 years against structural failure.
- Powder coating guaranteed for a period of 5 years.
- Wet pour Surfacing guaranteed for a period of 5 years.
- Grass mat surfacing guaranteed for a period of 10 years.
- Rope products guaranteed for a period of 2 years.
- Bearings guaranteed for a period of 2 years.

As mentioned above, in the unlikely event that a repair is needed to any equipment, the company would ensure that all repairs are carried out and the play area is fully functional within 5 to 10 working days. Likewise, the company holds a comprehensive range of spare parts which can be dispatched within 24 hours of request.

In summary, Company 3 is proposing the following changes noting that the numbering below relates to the existing piece of equipment as stated above.

- 10 Replace the 2 seat seesaw with a Delta seesaw.
- 11 Replace the 3 seat bouncy seesaw with two pieces of equipment, one called Curve Sit-On and the other called Curve Sit-In.
- Replace the hex swings with a Quest Enterprise unit (Q111) which is for an age range of 7 to 14 years.
- Replace the oak framed tyre swing with a Cantilever Tyre Swing. In this instance, the tyre could be replaced with a basket although this could encourage "unauthorised" fire pits and BBQ's due to where it is positioned within the park.

It should be emphasised that Committee members will review the costs for these products and in the case of item 12 above (Q111), may consider that the cost of £13,143.90 (discounted from £18,777.00) for this unit (exclusive of VAT) is rather expensive. Committee members are asked to bear in mind that if this piece of equipment was favourable but considered too costly, then the Company would be able to offer alternative equipment at a cost to suit the budget.

Taking into account the use of inclusive equipment, this Company has also suggested some interactive play panels and their Nattertube which are all great for sensory,

dexterity and co-ordination development etc. Two images of Play Panels are attached but have not been costed for.

Illustrations of the equipment before and after are attached at Appendix 4.

The costs to replace the above mentioned equipment is as follows:

10	Cost of equipment Installation	Delta seesaw	£1,372.88 £2,100.00
11	Cost of equipment	Curve Sit In Springer	£948.60
	Installation	Curve Sit On Springer	£700.20 £2,100.00
12	Cost of Equipment Installation	Quest Enterprise	£13,143.90 £9,781.00
13	Cost of Equipment Installation	Cantilever Tyre swing	£3,032.75 £2,750.00
	Supply and laying of	grassmats	£1,312.00
	ninaries – secure site ng and provide welfar	during works using Heras	£250.00
1 01101	ing and provide wellar	e lacilities il required	2250.00
Remo Withir	oval of existing seesaven the fenced play area	v, carousel and hex swings from and the oak framed tyre	
Swing		,	£950.00
Repai Swing Swing Frame	rs to the bases of the is (3) including a repa is seats where wear is	nd lay wet pour perimeter following: cradle swings (2), ir to the underneath the evident; junior climbing le wet pout repair around roundabout (6).	£8,535.00
	/ surfacing – supply a und red dome climbin	nd lay play bark top up g frame (5).	£1,145.00
Delive	ery		£645.00
			£48,766.33

**Grand total for Company 3 working is £48,766.33 excluding VAT**. Please note that the £48,766.33 has already been discounted by £6,445.68. Again, as mentioned earlier, should the Committee decide to select this company but not all the items of equipment, then the discount shown will be proportionate.

## **Summary of Costs**

A summary of all costs is shown at Appendix 5 broken down between each company.

## **Wooden Play Equipment**

Finally, the Committee will note that no reference has been made to the timber frame structure at the far end of the recreational ground. Whilst all three companies did view this piece of equipment, they all came to the same conclusion that all this really needed was some new replacement wooden struts for the bridge and grass matting at the foot of the slide.

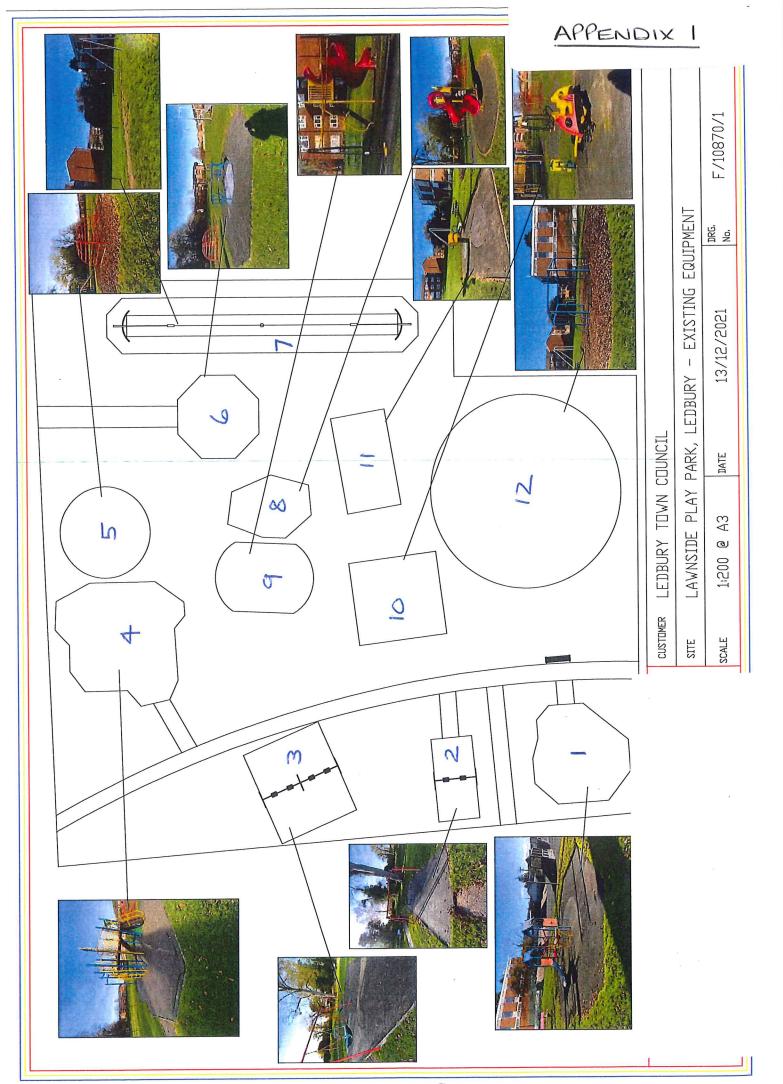
Currently there is a sum of £24,500 available in an earmarked reserve "Play/Skate Park" with a further sum available in the 2021/22 budget as follows:

News Play Equipment		£5,000.00
Play Equipment Maintenance		£3,995.00
	TOTAL	£8.995.00

There is also a sum of £5,000 currently available for the Skate Park, however it should be noted that repairs/replacement of the skate park equipment are also required and therefore officers would suggest that these funds are retained for that purpose.

## Recommendation

- That the Committee are requested to consider the contents of this report and determine which of the three companies they would wish to appoint to undertake the repair/replacement works to the childrens' play area accepting that changes may need to be made to their proposal which can be brought back to a further meeting for approval.
- That consideration be given to the funding of the project with a recommendation being made to the Finance, Policy & General Purposes Committee on 27 January 2022, for any additional funding that may be required to be included in the 2022/23 budget.



## APPENDIX 2

Company 1



Replace this.....for this.....



The Tipi Carousel an inclusive & dynamic roundabout





Replace this.....for this.....



The Multi Seesaw for up to 8 users, with back support



Creating the Wow factor & increasing user capacity The Explorer Dome



Mark Market









Replace this.....for this.....

The Coco-wave Group Swing

















Retain this toddler unit......& add tactile/sensory play panels around the unit



## APPENDIX 3

Company 2

# Ledbury Town Council – Replacement Items

COMPANY 2



Remove old car springer and replace with larger Car Springer, including new surface 30m2

Removal: £200

Car 1 **£7,200** Install **£1,000** 

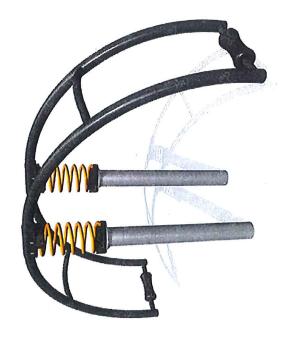
Car 2 (Wheelchair accessible) - £10,600 Install **£1,200** 

New Surface: £1,800 (est)



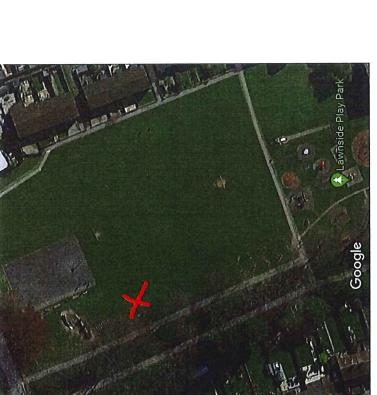


Remove existing see saw £150 Install New Item £200 Item £2,800 New surface 24m2 Est cost £1,400









Remove pendulum swing frame, out on the grass area by the climbing net.

Install new item, including grass mat surfacing.

Removal: £400 New Swing Cost £8,000 Install: £1,000

Surfacing: £2,500

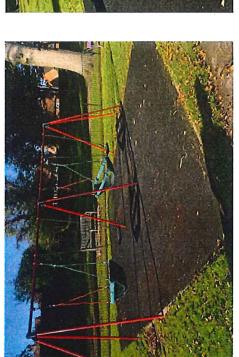
1072













Junior Swings (Bottom Left)

Junior MPU (Top Left)

stone base to aid drainage existing surface, add extra Toddler swings, remove Remove existing £3,000 Toddler Swings £2,000 Junior Swings £4,000 Junior MPU £6,000 and re surface (Estimated)

Inclusive roundabout, add 1m thick diameter around roundabout, where users in a coloured wear pad, the side of the

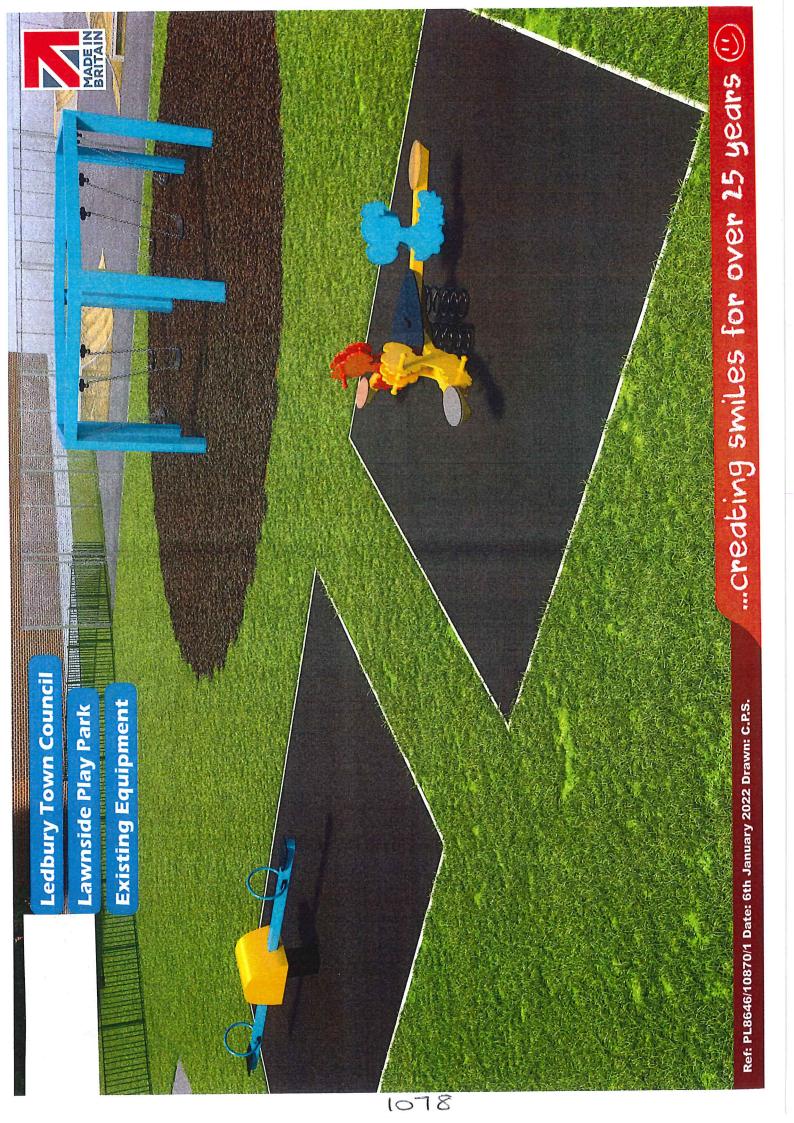
£1,000 estimated





## APPENDIX 4

Company 3





## **SPRINGERS - Curve Sit-In ESA71**

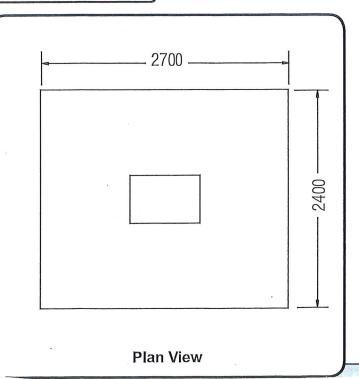








All Play & Leisure's product range is fully compliant with BS EN 1176



## Product Code ESA71 Equiment Size (mm) 552L x 422W x 775H Minimum Space (mm) 2700 x 2400 Free Height of Fall (mm) 453 Safety Surface Area 6.5m² User Age Range 2+ Years

## **SPRINGERS - Curve Sit-On ESA70**

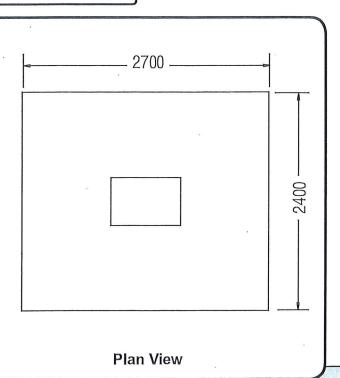












<b>Technical Information</b>
Product Code
ESA70
Equiment Size (mm)
654L x 320W x 938H
Minimum Space (mm)
2700 x 2400
Free Height of Fall (mm)
600
Safety Surface Area
6.5m²
User Age Range
2+ Years

## QUIEST Enlergise om

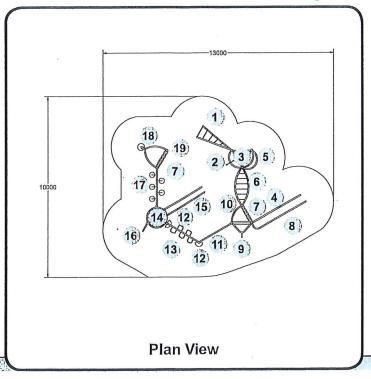


Side Elevation

## **Features**

- 1) Curved Ladder
- 2) Rotating Handle Bars
- 3) Hammock Net
- 4) Pull Up Bar Wavy
- 5) Climb Bars
- 6 Wave Link
- 7 Walkerboards
- 8 Glider Bars
- 9 Sloping Firepole

- 10 Vertical Chain Wall
- 11 Climb Wall Link
- 12: Walkerboard Semi
- 13) Overhead Bars
- 14 Rope Platform
- 15 Parallel Bars
- 16 Side Ladder
- 17 Hang Tough
- 18 Rotating Platform
- 19 Pull Up Bar Straight



## **Technical Information**

## **Product Code** Q111 **Equiment Size (mm)** 9550Lx 6700W x 2600H Minimum Space (mm) 13000 x 10000 Free Height of Fall (mm) 2500 Safety Surface Area $93m^2$ **User Age Range** 7-14 Years

## SWINGS - Cantilever Tyre Swing ECS1

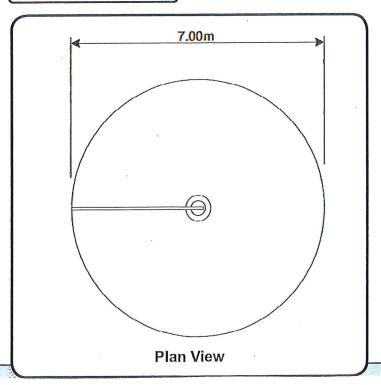












## Technical Information Product Code ECS1 Equiment Size (mm) 3650L x 200W x 3000H Minimum Space (mm) 7000 x 7000 Free Height of Fall (mm) 1600 Safety Surface Area 41m² User Age Range 2-14 Years

## SWINGS - Cantilever Basket Swing ECS5

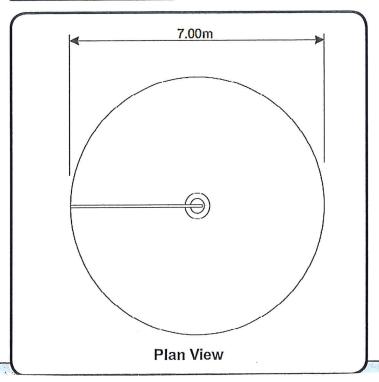












Technical Information
Product Code
ECS5
Equiment Size (mm)
3650L x 200W x 3000H
Minimum Space (mm)
7000 x 7000
Free Height of Fall (mm)
1600
Safety Surface Area
41m²
User Age Range
2-14 Years

## PLAY PANELS - Bongos EQPA17





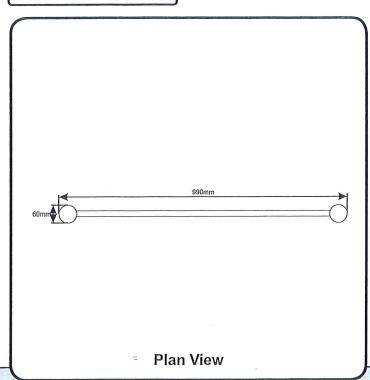






All Play & Leisure's product range is fully compliant with

**BS EN 1176** 



## **Technical Information**

**Product Code** 

EQPA17

Equiment Size (mm)

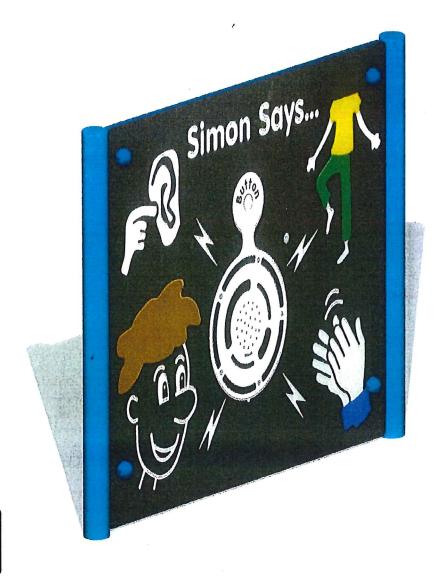
990L x 60W x 940H

## PLAY PANELS - Simon Says EQPA23





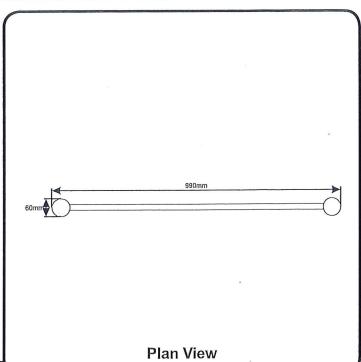






All Play & Leisure's product range is fully compliant with

**BS EN 1176** 



## **Technical Information**

**Product Code** 

EQPA23

Equiment Size (mm)

990L x 60W x 940H

## SEESAWS - DELTA QU80





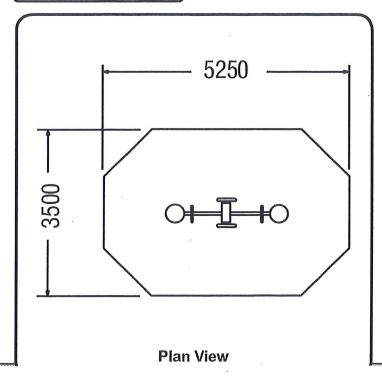






All Play & Leisure's product range is fully compliant with

**BS EN 1176** 



## **Technical Information**

**Product Code** 

QU80

**Equiment Size (mm)** 

2250L x 500W x 1100H

Minimum Space (mm)

5250 x 3500

Free Height of Fall (mm)

1200

Safety Surface Area

16m<sup>2</sup>

User Age Range

5-14 Years

RECREATIONAL GROUND – CHILDRENS' PLAY AREA

## COST SUMMARY – COMPARISONS

			The second name of the second na
Company	Existing Equipment	New Equipment	Cost
	2 seat seesaw		
1		Home Multi seesaw with 1 x back rest	£4,050.00
2		Seesaw	£2,800.00
3		Curve Sit In Springer	£948.60
		Curve Sit On Springer	£700.20
	3 seat bouncy seesaw		
1		Tipi Carousel with top brace	£2,680.00
2		Larger Car Springer, inc wheelchair accessibility	£10,600.00
3		Delta seesaw	£1,372.88
	Hex swings		
1		Explorer Dome	£38,730.00
2		Not quoted	
3		Quest Enterprise (Q111)	£13,143.90
	Oak framed tyre swing		
1		Cocowave Pendulum Swing	£8,800.00
2		Pendulum swing	£8,000.00
3		Cantilever tyre swing	£3,032.75

The table below breaks down costs for preliminary set up/removal of equipment/installation of new equipment/safety surfacing of areas/delivery costs for each company. Please note that these costs are based in relation to the items of play equipment quoted. The numbers shown in square brackets relate to the existing piece of equipment.

Сотрапу	Preliminary set up	Removal of equipment	Installation of new equipment.	Safety Surfacing: Wet pour (W) Grassmats (G) Bark (B)	Delivery/Inspection	Total
1	£4,738.93	£211.64 [10]	£486.00 [10]	£8,870.28 (W)	£5,691.19	£31,042.73
		£211.64 [11]	£495.00 [11]	£1,506.85 (G)		
		£529.11 [12]	£6,200.00 [12]			
		£211.64 [13]	£1,266.00 [13]			
		£624.45 [G]				
2		£200.00 [10]	£1,200.00 [10]	£1,800.00 (W) [10]		£24,850.00
		£150.00 [11]	£200.00 [11]	£1,400.00 (W) [11]		
		£400.00 [13]	£1,000.00 [13]	£2,500.00 (G) [13]		
		£3,000.00 [M]		£12,000.00 [N]		
				£1,000.00 [6]		
3	£250.00	£950.00	£2,100.00 [10]	£8,535.00 (W)	£645.00	£29,568.00
			£2,100.00 [11]	£1,312.00 (G)		
			£9,781.00 [12]	£1,145.00 (B)		
	Approximate the second second		£2,750.00 [13]			

Code:

[M] – Remove other existing materials [N] – New Surface for (2], [3] and [4] [G] – Groundworks

IN SUMMARY			
	Company 1	Company 2	Company 3
All costs	£85,302.72	£46,250.00	£55,212.00
Less discount	£10,852.00		£ 6,445.67
	£74,450.72	£46,250.00	£48,766.33

Costs are exclusive of VAT. Discounts shown are likely to be proportionate to what is actually ordered.